

João Granja

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🌐 <https://www.joaogranja.net/>

📅 August 2026

Employment

2021 – Present **Assistant Professor**, Department of Economics, University College London

Other Appointments

2021 – Present **Research Fellow**, Institute for Fiscal Studies, London.

Education

2015 – 2021 **Ph.D., University of Pennsylvania.** Economics
Thesis title: *Empirical Analyses of Regulation and Negotiated Prices*.
Advisor: Aviv Nevo.

2013 – 2015 **M.A., Escola de Pós-Graduação em Economia – Fundação Getúlio Vargas.** Economics.

2008 – 2012 **B.A., Universidade Federal do Rio de Janeiro.** Economics

Research

Working Papers

Granja, J., & Forte, G. (2026). Recursivity and the estimation of dynamic games with continuous controls. (*Submitted*)

Granja, J. (2025). Regulation and service provision in dynamic oligopoly: Evidence from mobile telecommunications. (Revise and Resubmit, *American Economic Review*)

Granja, J. (2018). Retailers' product portfolios and negotiated wholesale prices.

Work in Progress

Granja, J., & Pavlov, V. (2024). Testing competing bargaining models.

Teaching

Starting Spring 2027 Industrial Economics, Competition Policy and Regulation, University College London.

Spring 2025-present Research Methods (MSc), University College London.

Spring 2022-2026 Topics in Industrial Economics (BSc), University College London.

Summer 2021-2024 Maths and Stats course for incoming MSc students, University College London.

Summer 2018, 2019 Undergraduate Game Theory, University of Pennsylvania.

Teaching Assistant Graduate Empirical Industrial Organization, Graduate Microeconomic Theory, Graduate Real Analysis, MBA People Analytics, Undergraduate Microeconometrics, Undergraduate Game Theory, Undergraduate Econometrics, Undergraduate Macroeconomic Theory.

Seminars and Conference Presentations

2026	Competition and Markets Authority, Mannheim, CEMFI
2025	Toulouse School of Economics, World Congress of the Econometric Society, Queen Mary University of London, LSE Conference on Urban and Regional Economics (discussant)
2024	Bristol IO Workshop, Workshop on Econometrics and Models of Strategic Interaction, CEMFI, EARIE, Cambridge Judge Business School, Amazon London.
2023	Paris-Dauphine, IIOC, EARIE, European Summer Meeting of the Econometric Society, PUC-Rio, Insper, São Paulo School of Economics, FGV-EPGE.
2022	ANATEL, Ofcom, EIEF 5th Rome Junior Conference on Applied Microeconomics, London School of Economics
2021	Berkeley Haas (Marketing), University College London, Sciences Po, Paris School of Economics, Pennsylvania State University, Carlos III, PUC-Rio, Católica Lisbon, ESSEC Business School, Harvard Business School (Strategy), HEC Paris, Brazilian Society of Econometrics Applied Seminar, Michigan, Imperial College Business School, Federal Communications Commission, Oxford, International Industrial Organization Conference, Econometric Society European Summer Meeting, EARIE.

Grants and Awards

2022	UCL Stone Centre Research Support Grant, for <i>Reaching Underserved Areas Through Subsidy Auctions: The Case of Fast Internet in the U.S.</i>
	William Polk Carey Prize for the Outstanding Economics Dissertation in 2021 (University of Pennsylvania, Department of Economics)
2021	IIOC Best Rising Star Paper Prize
2019	Hiram C. Haney Fellowship Award in Economics
2015-2016	University Fellowship, University of Pennsylvania
2013-2014	CAPES Fellowship for Master's Studies in Economics

Professional Service

University College London

July 2026-present	Co-Head MSc Admissions (Other Overseas)
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Conference Organization

Scientific Committee European Association of Young Economists (EAYE) Annual Meeting 2024, 2025

Scientific Committee 43rd Annual Meeting of the Brazilian Econometric Society

Professional Service (continued)

Refereeing

American Economic Review, RAND Journal of Economics, International Journal of Industrial Organization

Students

PhD

Name (year of completion, first placement); ongoing students shown with expected completion year.

Javier Boncompte Guarda (2026, Universidad de Los Andes)

Dongxian Guo (2026 – terminal MPhil)

Lichao Chen (2025, Cambridge Econometrics)

Qingpeng Liu (expected 2028)

Mohamed Badaoui (expected 2028)

Joao Cunha (expected 2029)

MSc

Name (year of completion).

Xiuning Gao (expected 2026), Jade Li (expected 2026), James Bull (2025), Runbin Wang (2025), Srishti Aggarwal (2024), Jamie Inglis (2024), Nenad Ranisavljevic (2024), Rachel Ye (2024), Tej Patel (2022), Vivek Madlani (2022), Amir Dungerwalla (2022)